



ABFI FAMILY LEADERSHIP SERIES RAISING FAMILY BUSINESS CHILDREN: EARLY OPPORTUNITIES TO DEVELOP STEWARDSHIP

Date: November 29, 2022 **Time:** 11:30AM-1:00PM **Cost:** FREE Online Workshop

FREE REGISTRATION

Description:

This workshop is for couples, grandparents, husbands, wives and/or anyone else who has responsibility for or may be eventually raising children whose family owns a business. Raising children is a wonderful experience with many rewards, but it is not always easy. Children who grow up in a family owning a business and may become employees, leaders, owners, stewards, trustees or wealth owners, typically become faced with many complex challenges, unique choices, demands and responsibilities.

This session will provide some of the basic understandings of child development, their influences on business-owning families and the potential long-term effects on family businesses. Recognizing ways early on to develop healthy child behaviors, such as a sense of accountability, family values, motivation, respect, responsibility, work ethic, and other characteristics and traits, can help build a stronger, more productive foundation for the family and improved long-term prospects for its business's future. Join us for a rich discussion.



Jeff is the Founder of Blum & Savlov, LLP and consults to business families, legacy wealth families and the advisors who serve them. He brings more than 30 years of unique experience in sales and marketing, business ownership, entrepreneurial endeavors and family dynamics/psychological training, along with a common-sense style, to his consulting work with families. By integrating his diverse business background, extensive academic work and family dynamics/psychological training with his experience working in his family's commercial printing business, Jeff helps enterprising families to balance family and business/wealth so both will thrive for many generations.

Presented by:
Jeff Savlov, ACFBA
Blum & Savlov, LLP
Family Business
and Wealth
Consulting

Having participated in his family's commercial printing business in New York City, Jeff understands firsthand the challenges of balancing the interplay between family and business and the devastation that can befall an otherwise healthy business when this balance is not proactively managed. In the business Jeff's family owned, a consultant was brought in to work with the family, facilitated a successful reorganization of the business and helped rebuild family relationships. This is one of the primary experiences which motivated Jeff's career in family business and family wealth consulting.

Jeff holds a Master of Social Work degree from Rutgers University with specializations in group dynamics and family systems theory and has a post-graduate certification from the Institute for Psychoanalysis and Psychotherapy of New Jersey (now the Center for Psychoanalysis and Psychotherapy of NJ) where he is a member of the faculty.

Jeff received an Advanced Certificate in Family Business Advising from the Family Firm Institute (FFI), Boston, MA where he is recognized with Fellow status. Through membership in FFI, an international organization comprised of family business and family wealth advisors, consultants, educators and researchers, Jeff has access to the latest trends, developments, best practices and research in family business and family wealth consulting. Jeff is the founder of the Princeton Family Business Consultants Group – an interdisciplinary group of professionals serving enterprising families across the U.S. and convening to develop best practices.

In addition, Jeff has consulted on relationship and team dynamics with Fortune 500 companies such as Bristol-Myers Squibb, Johnson & Johnson and Schering Plough. He also devotes a portion of his time to performance enhancement with corporate executives and elite high school athletes.

Jeff coached youth sports for many years and enjoys mountain biking, creative outdoor workouts, hiking and camping. Jeff approaches his life and work with creativity and a sense of humor. Jeff lives in New Jersey with his wife and two children.

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