

APO Salary Steps 2018-2020

Grade	Hay Points	Minimum	Maximum	Increment	Step 1	Step 2	Step 3	Step 4	Step 5	Step 6	Step 7	Step 8	Step 9	Step 10	Step 11	Step 12	Step 13	Step 14	Step 15	Step 16	Step 17	Hay Points
A90	1418	\$123,672	\$206,120	\$5,153	\$123,672	\$128,825	\$133,978	\$139,131	\$144,284	\$149,437	\$154,590	\$159,743	\$164,896	\$170,049	\$175,202	\$180,355	\$185,508	\$190,661	\$195,814	\$200,967	\$206,120	1418
A87	1292	\$115,969	\$193,281	\$4,832	\$115,969	\$120,801	\$125,633	\$130,465	\$135,297	\$140,129	\$144,961	\$149,793	\$154,625	\$159,457	\$164,289	\$169,121	\$173,953	\$178,785	\$183,617	\$188,449	\$193,281	1292
A85	1232	\$112,300	\$187,164	\$4,679	\$112,300	\$116,979	\$121,658	\$126,337	\$131,016	\$135,695	\$140,374	\$145,053	\$149,732	\$154,411	\$159,090	\$163,769	\$168,448	\$173,127	\$177,806	\$182,485	\$187,164	1232
A84	1182	\$109,244	\$182,076	\$4,552	\$109,244	\$113,796	\$118,348	\$122,900	\$127,452	\$132,004	\$136,556	\$141,108	\$145,660	\$150,212	\$154,764	\$159,316	\$163,868	\$168,420	\$172,972	\$177,524	\$182,076	1182
A83	1142	\$106,798	\$177,998	\$4,450	\$106,798	\$111,248	\$115,698	\$120,148	\$124,598	\$129,048	\$133,498	\$137,948	\$142,398	\$146,848	\$151,298	\$155,748	\$160,198	\$164,648	\$169,098	\$173,548	\$177,998	1142
A79	1040	\$100,562	\$167,602	\$4,190	\$100,562	\$104,752	\$108,942	\$113,132	\$117,322	\$121,512	\$125,702	\$129,892	\$134,082	\$138,272	\$142,462	\$146,652	\$150,842	\$155,032	\$159,222	\$163,412	\$167,602	1040
A78	1028	\$99,829	\$166,389	\$4,160	\$99,829	\$103,989	\$108,149	\$112,309	\$116,469	\$120,629	\$124,789	\$128,949	\$133,109	\$137,269	\$141,429	\$145,589	\$149,749	\$153,909	\$158,069	\$162,229	\$166,389	1028
A77	994	\$97,750	\$162,918	\$4,073	\$97,750	\$101,823	\$105,896	\$109,969	\$114,042	\$118,115	\$122,188	\$126,261	\$130,334	\$134,407	\$138,480	\$142,553	\$146,626	\$150,699	\$154,772	\$158,845	\$162,918	994
A75	954	\$95,305	\$158,841	\$3,971	\$95,305	\$99,276	\$103,247	\$107,218	\$111,189	\$115,160	\$119,131	\$123,102	\$127,073	\$131,044	\$135,015	\$138,986	\$142,957	\$146,928	\$150,899	\$154,870	\$158,841	954
A71	904	\$92,248	\$153,752	\$3,844	\$92,248	\$96,092	\$99,936	\$103,780	\$107,624	\$111,468	\$115,312	\$119,156	\$123,000	\$126,844	\$130,688	\$134,532	\$138,376	\$142,220	\$146,064	\$149,908	\$153,752	904
A69	864	\$89,802	\$149,674	\$3,742	\$89,802	\$93,544	\$97,286	\$101,028	\$104,770	\$108,512	\$112,254	\$115,996	\$119,738	\$123,480	\$127,222	\$130,964	\$134,706	\$138,448	\$142,190	\$145,932	\$149,674	864
A66	830	\$87,724	\$146,204	\$3,655	\$87,724	\$91,379	\$95,034	\$98,689	\$102,344	\$105,999	\$109,654	\$113,309	\$116,964	\$120,619	\$124,274	\$127,929	\$131,584	\$135,239	\$138,894	\$142,549	\$146,204	830
A64	800	\$85,890	\$143,154	\$3,579	\$85,890	\$89,469	\$93,048	\$96,627	\$100,206	\$103,785	\$107,364	\$110,943	\$114,522	\$118,101	\$121,680	\$125,259	\$128,838	\$132,417	\$135,996	\$139,575	\$143,154	800
A62	775	\$84,361	\$140,601	\$3,515	\$84,361	\$87,876	\$91,391	\$94,906	\$98,421	\$101,936	\$105,451	\$108,966	\$112,481	\$115,996	\$119,511	\$123,026	\$126,541	\$130,056	\$133,571	\$137,086	\$140,601	775
A60	755	\$83,138	\$138,562	\$3,464	\$83,138	\$86,602	\$90,066	\$93,530	\$96,994	\$100,458	\$103,922	\$107,386	\$110,850	\$114,314	\$117,778	\$121,242	\$124,706	\$128,170	\$131,634	\$135,098	\$138,562	755
A58	732	\$81,732	\$136,228	\$3,406	\$81,732	\$85,138	\$88,544	\$91,950	\$95,356	\$98,762	\$102,168	\$105,574	\$108,980	\$112,386	\$115,792	\$119,198	\$122,604	\$126,010	\$129,416	\$132,822	\$136,228	732
A57	725	\$81,304	\$135,512	\$3,388	\$81,304	\$84,692	\$88,080	\$91,468	\$94,856	\$98,244	\$101,632	\$105,020	\$108,408	\$111,796	\$115,184	\$118,572	\$121,960	\$125,348	\$128,736	\$132,124	\$135,512	725
A56	702	\$79,898	\$133,162	\$3,329	\$79,898	\$83,227	\$86,556	\$89,885	\$93,214	\$96,543	\$99,872	\$103,201	\$106,530	\$109,859	\$113,188	\$116,517	\$119,846	\$123,175	\$126,504	\$129,833	\$133,162	702
A55	700	\$79,776	\$132,960	\$3,324	\$79,776	\$83,100	\$86,424	\$89,748	\$93,072	\$96,396	\$99,720	\$103,044	\$106,368	\$109,692	\$113,016	\$116,340	\$119,664	\$122,988	\$126,312	\$129,636	\$132,960	700
A53	677	\$78,370	\$130,610	\$3,265	\$78,370	\$81,635	\$84,900	\$88,165	\$91,430	\$94,695	\$97,960	\$101,225	\$104,490	\$107,755	\$111,020	\$114,285	\$117,550	\$120,815	\$124,080	\$127,345	\$130,610	677
A49	654	\$76,964	\$128,276	\$3,207	\$76,964	\$80,171	\$83,378	\$86,585	\$89,792	\$92,999	\$96,206	\$99,413	\$102,620	\$105,827	\$109,034	\$112,241	\$115,448	\$118,655	\$121,862	\$125,069	\$128,276	654
A48	636	\$75,863	\$126,439	\$3,161	\$75,863	\$79,024	\$82,185	\$85,346	\$88,507	\$91,668	\$94,829	\$97,990	\$101,151	\$104,312	\$107,473	\$110,634	\$113,795	\$116,956	\$120,117	\$123,278	\$126,439	636
A43	611	\$74,335	\$123,887	\$3,097	\$74,335	\$77,432	\$80,529	\$83,626	\$86,723	\$89,820	\$92,917	\$96,014	\$99,111	\$102,208	\$105,305	\$108,402	\$111,499	\$114,596	\$117,693	\$120,790	\$123,887	611
A41	594	\$73,296	\$122,160	\$3,054	\$73,296	\$76,350	\$79,404	\$82,458	\$85,512	\$88,566	\$91,620	\$94,674	\$97,728	\$100,782	\$103,836	\$106,890	\$109,944	\$112,998	\$116,052	\$119,106	\$122,160	594
A40	588	\$72,929	\$121,553	\$3,039	\$72,929	\$75,968	\$79,007	\$82,046	\$85,085	\$88,124	\$91,163	\$94,202	\$97,241	\$100,280	\$103,319	\$106,358	\$109,397	\$112,436	\$115,475	\$118,514	\$121,553	588
A38	571	\$71,889	\$119,809	\$2,995	\$71,889	\$74,884	\$77,879	\$80,874	\$83,869	\$86,864	\$89,859	\$92,854	\$95,849	\$98,844	\$101,839	\$104,834	\$107,829	\$110,824	\$113,819	\$116,814	\$119,809	571
A37	568	\$71,706	\$119,514	\$2,988	\$71,706	\$74,694	\$77,682	\$80,670	\$83,658	\$86,646	\$89,634	\$92,622	\$95,610	\$98,598	\$101,586	\$104,574	\$107,562	\$110,550	\$113,538	\$116,526	\$119,514	568
A35	554	\$70,850	\$118,082	\$2,952	\$70,850	\$73,802	\$76,754	\$79,706	\$82,658	\$85,610	\$88,562	\$91,514	\$94,466	\$97,418	\$100,370	\$103,322	\$106,274	\$109,226	\$112,178	\$115,130	\$118,082	554
A34	551	\$70,667	\$117,771	\$2,944	\$70,667	\$73,611	\$76,555	\$79,499	\$82,443	\$85,387	\$88,331	\$91,275	\$94,219	\$97,163	\$100,107	\$103,051	\$105,995	\$108,939	\$111,883	\$114,827	\$117,771	551
A33	539	\$69,933	\$116,557	\$2,914	\$69,933	\$72,847	\$75,761	\$78,675	\$81,589	\$84,503	\$87,417	\$90,331	\$93,245	\$96,159	\$99,073	\$101,987	\$104,901	\$107,815	\$110,729	\$113,643	\$116,557	539
A32	534	\$69,627	\$116,043	\$2,901	\$69,627	\$72,528	\$75,429	\$78,330	\$81,231	\$84,132	\$87,033	\$89,934	\$92,835	\$95,736	\$98,637	\$101,538	\$104,439	\$107,340	\$110,241	\$113,142	\$116,043	534
A31	531	\$69,444	\$115,748	\$2,894	\$69,444	\$72,338	\$75,232	\$78,126	\$81,020	\$83,914	\$86,808	\$89,702	\$92,596	\$95,490	\$98,384	\$101,278	\$104,172	\$107,066	\$109,960	\$112,854	\$115,748	531
A30	516	\$68,527	\$114,207	\$2,855	\$68,527	\$71,382	\$74,237	\$77,092	\$79,947	\$82,802	\$85,657	\$88,512	\$91,367	\$94,222	\$97,077	\$99,932	\$102,787	\$105,642	\$108,497	\$111,352	\$114,207	516
A29	511	\$68,221	\$113,709	\$2,843	\$68,221	\$71,064	\$73,907	\$76,750	\$79,593	\$82,436	\$85,279	\$88,122	\$90,965	\$93,808	\$96,651	\$99,494	\$102,337	\$105,180	\$108,023	\$110,866	\$113,709	511
A28	496	\$67,304	\$112,168	\$2,804	\$67,304	\$70,108	\$72,912	\$75,716	\$78,520	\$81,324	\$84,128	\$86,932	\$89,736	\$92,540	\$95,344	\$98,148	\$100,952	\$103,756	\$106,560	\$109,364	\$112,168	496
A25	479	\$66,265	\$110,441	\$2,761	\$66,265	\$69,026	\$71,787	\$74,548	\$77,309	\$80,070	\$82,831	\$85,592	\$88,353	\$91,114	\$93,875	\$96,636	\$99,397	\$102,158	\$104,919	\$107,680	\$110,441	479
A22	464	\$65,348	\$108,916	\$2,723	\$65,348	\$68,071	\$70,794	\$73,517	\$76,240	\$78,963	\$81,686	\$84,409	\$87,132	\$89,855	\$92,578	\$95,301	\$98,024	\$100,747	\$103,470	\$106,193	\$108,916	464
A20	451	\$64,553	\$107,593	\$2,690	\$64,553	\$67,243	\$69,933	\$72,623	\$75,313	\$78,003	\$80,693	\$83,383	\$86,073	\$88,763	\$91,453	\$94,143	\$96,833	\$99,523	\$102,213	\$104,903	\$107,593	451
A19	449	\$64,431	\$107,391	\$2,685	\$64,431	\$67,116	\$69,801	\$72,486	\$75,171	\$77,856	\$80,541	\$83,226	\$85,911	\$88,596	\$91,281	\$93,966	\$96,651	\$99,336	\$102,021	\$104,706	\$107,391	449
A18	445	\$64,186	\$106,970	\$2,674	\$64,186	\$66,860	\$69,534	\$72,208	\$74,882	\$77,556	\$80,230	\$82,904	\$85,578	\$88,252	\$90,926	\$93,600	\$96,274	\$98,948	\$101,622	\$104,296	\$106,970	445
A17	438	\$63,758	\$106,270	\$2,657	\$63,758	\$66,415	\$69,072	\$71,729	\$74,386	\$77,043	\$79,700	\$82,357	\$85,014	\$87,671	\$90,328	\$92,985	\$95,642	\$98,299	\$100,956	\$103,613	\$106,270	438
A16	432	\$63,392	\$105,648	\$2,641	\$63,392	\$66,033	\$68,674	\$71,315	\$73,956	\$76,597	\$79,238	\$81,879	\$84,520	\$87,161	\$89,802	\$92,443	\$95,084	\$97,725	\$100,366	\$103,007	\$105,648	432
A14	421	\$62,719	\$104,527	\$2,613	\$62,719	\$65,332	\$67,945	\$70,558	\$73,171	\$75,784	\$78,397	\$81,010	\$83,623	\$86,236	\$88,849	\$91,462	\$94,075	\$96,688	\$99,301	\$101,914	\$104,527	421
A13	417	\$62,475	\$104,123	\$2,603	\$62,475	\$65,078	\$67,681	\$70,284	\$72,887	\$75,490	\$78,093	\$80,696	\$83,299	\$85,902	\$88,505	\$91,108	\$93,711	\$96,314	\$98,917	\$101,520	\$104,123	417
A12	406	\$61,802	\$103,002	\$2,575	\$61,802	\$64,377	\$66,952	\$69,527	\$72,102	\$74,677	\$77,252	\$79,827	\$82,402	\$84,977	\$87,552	\$90,127	\$92,702	\$95,277	\$97,852	\$100,427	\$103,002	406
A11	404	\$61,680	\$102,800	\$2,570	\$61,680	\$64,250	\$66,820	\$69,390	\$71,960	\$74,530	\$77,100	\$79,670	\$82,240	\$84,810	\$87,380	\$89,950	\$92,520	\$95,090	\$97,660	\$100,230	\$102,800	404